



Well Shin Technology CO.,LTD

2019 Investor Conference



2019.11.15 Investor Conference Agenda

Time	Agenda	Location
14:00 - 14:30	Registration time	Grand Fortune
14:30 - 15:00	Company introduction & Operational status	Grand Fortune
15:00 - 15:30	Q&A	Grand Fortune



Safe Harbor Statement

This Presentation contains certain forward-looking statements that are based on current expectations and are subject to known and unknown risks and certainties that could cause actual results to differ materially from those expressed or implied by such statements.

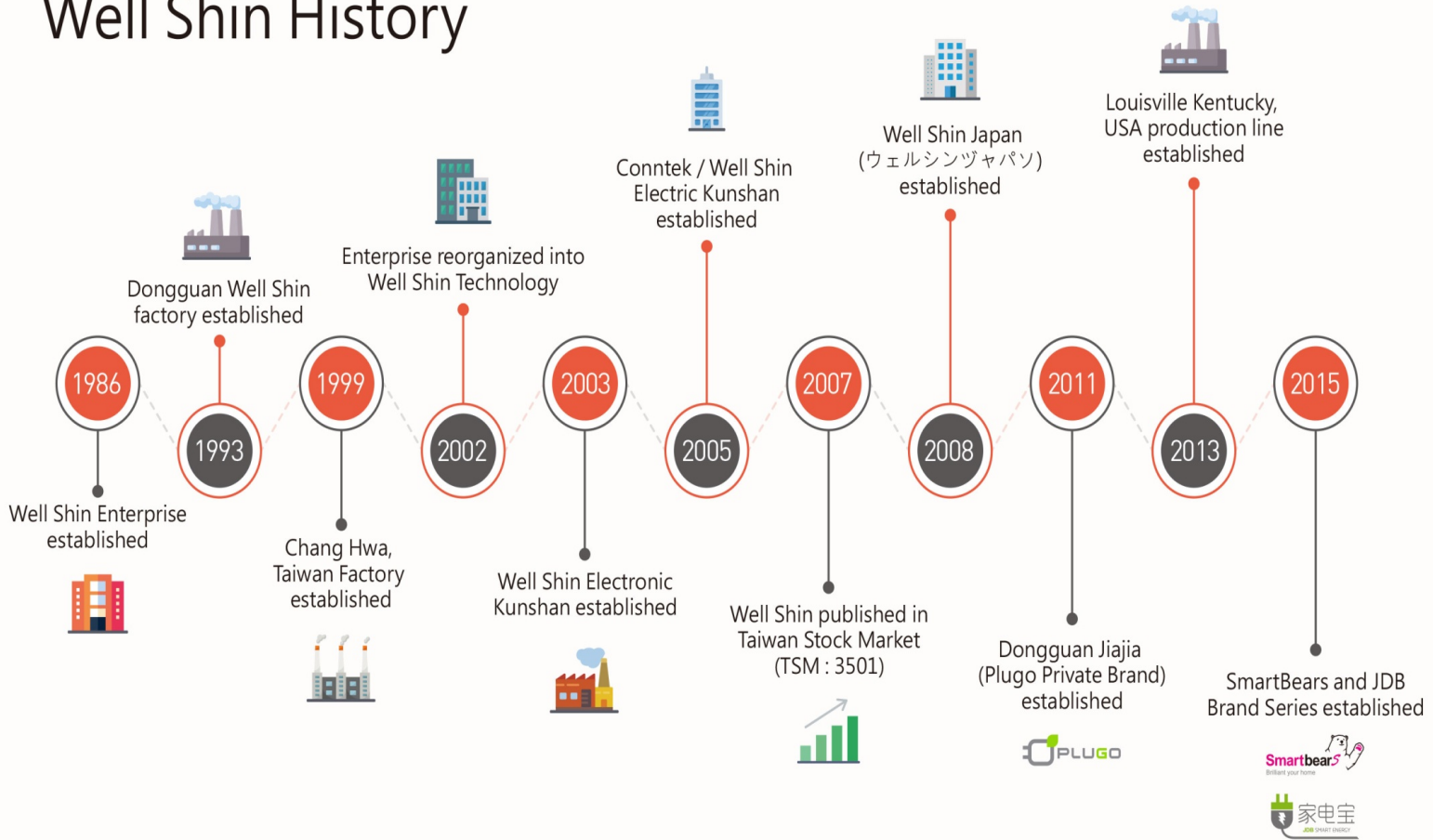
Except as required by law, we undertake no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.



Company Profile

- Established Date : 2002/9/3
- Listing Date : 2007/9/20
- Capital : NT\$1,182,579,270元
- Chairman : Mr. Wu,Jui - Hsiung
- Plant : Chang Hwa(Taiwan) 、 Dong Guan(China)
Kun Shan(China)
- Employee : About 3,100
- Major Product : Power Cord & Power Related
Product

Well Shin History



Worldwide Location



Headquarter

Taipei, Taiwan

Floor Area : 7,225m²

Employees : 70



Factory

Chang Hwa, Taiwan

Area : 18,440m²

Production Lines : 16

Employees : 250



Factory

Dong Guan, China

Area : 60,128.61m²

Production Lines : 168

Employees : 2,800



Factory

Kun Shan, China

Area : 139,321.87m²

Production Lines : 70

Employees : 1,500



Factory

Louisville Kentucky, USA

Area : 4,638m²

Production Lines: 7 (Plan)

Employees : 100

Factory : Chang Hwa Taiwan, Dongguan, Kunshan, Louisville

Office : Taipei, Dongguan, Kunshan, Japan, San Jose (CA), Milwaukee (WI), Louisville (KY), Tennessee (TN)

Hub : San Jose (CA), Milwaukee (WI), Franklin (WI), Louisville (KY), Indiana (IN)

Co-Partner : Quail

Private Brand - Smartbears



Smartbears is a Smart Home solution based on IoT (Internet of Things) technology. It is the most integrated smart home solution in the market



Private Brand - PLUGO

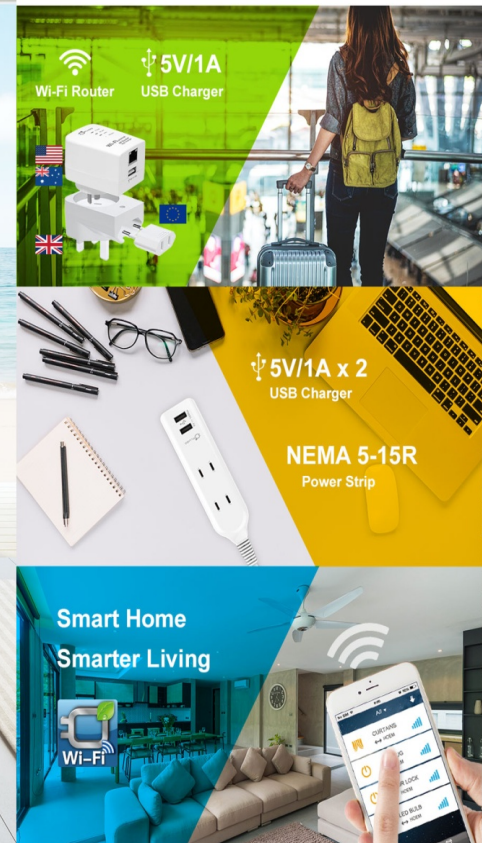


Brand Spirit

As an innovator, we develop products with wide horizon. We not only change the application of power supply, but also provide you a whole new life style.

Main Products

Household power cord, travel adapter, AC/DC charger adapters, wireless router, smart home solution



Private Brand - Conntek



Brand Spirit

Power Your Life Smartly

The leader in power connection field with the best products, solutions, efficiency and flexibility for you.

Main Products

RV Camp Power, Marine Shore Power, Construction Gen Power, Hospital Med Power, Trailer/ Truck Towing Power, Industrial, Home & Garden, Smart Gadgets, EV Green Power



RV Camp Power



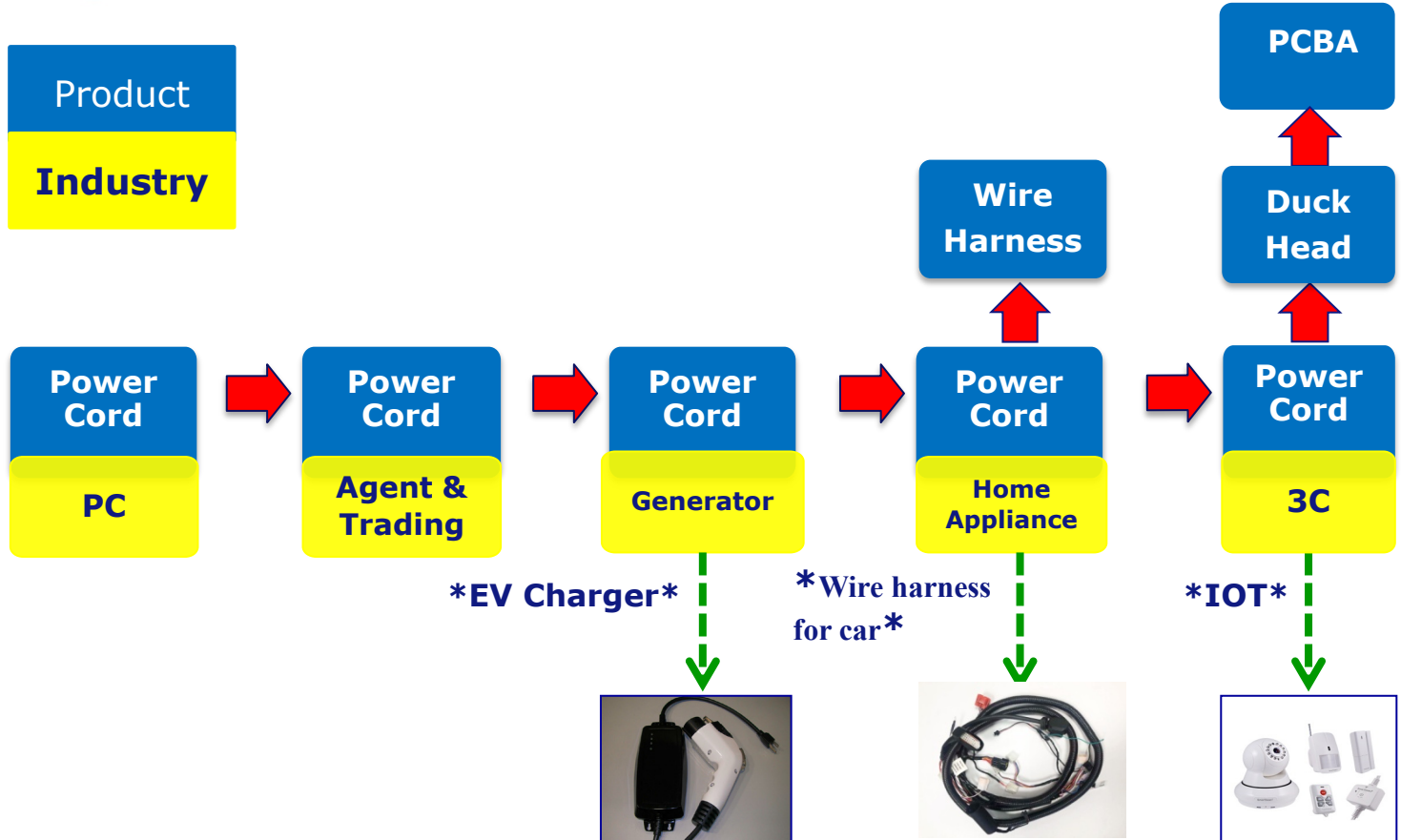
Marine Shore Power



Construction Gen Power



Product & industry development



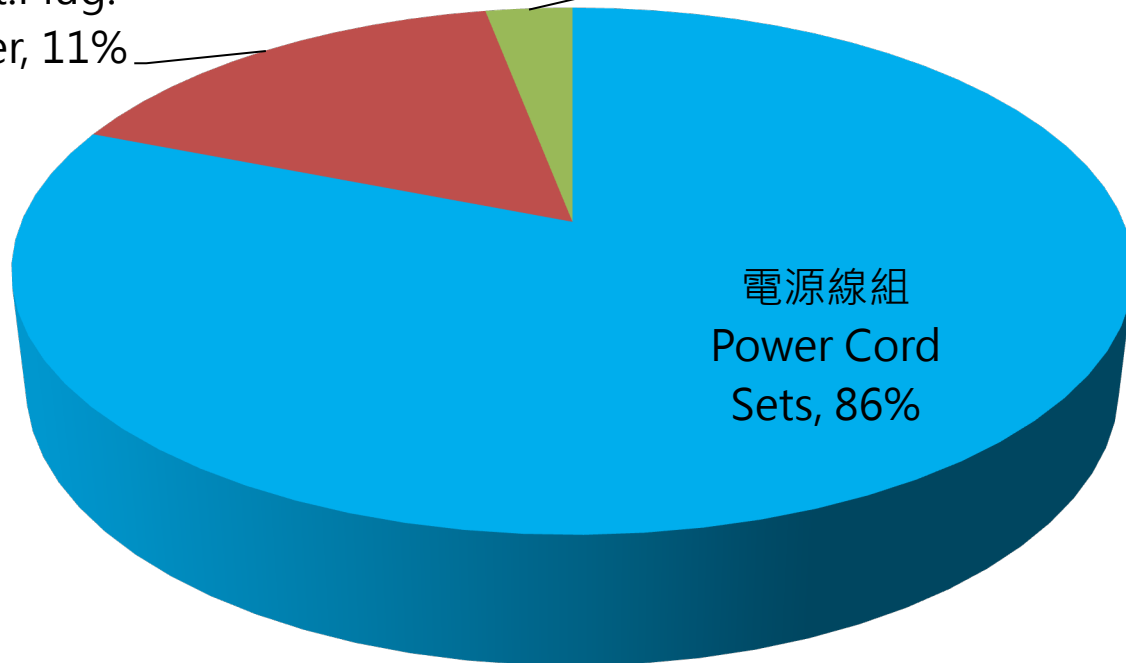


2019Q1-Q3生產產品類別 2019 Q1-Q3 Production Category

插座、插頭、
轉接頭組合類

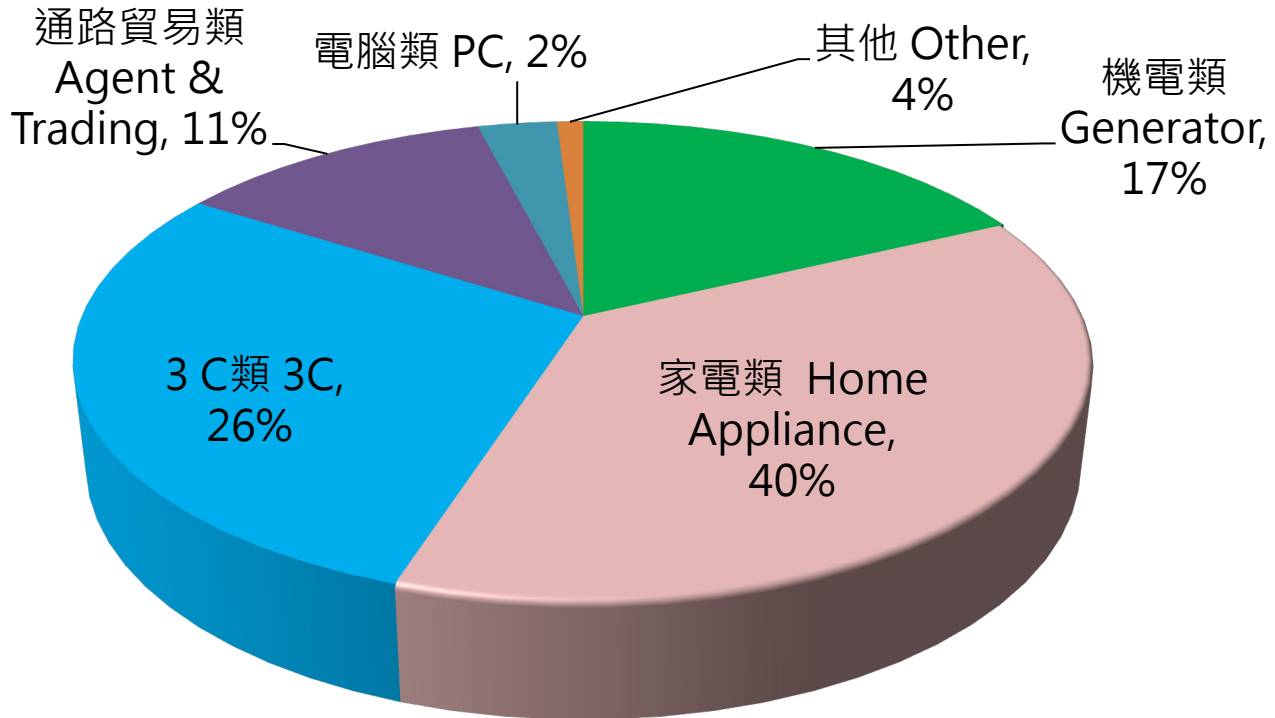
Socket.Plug.
Adapter, 11%

其他 Other,
3%





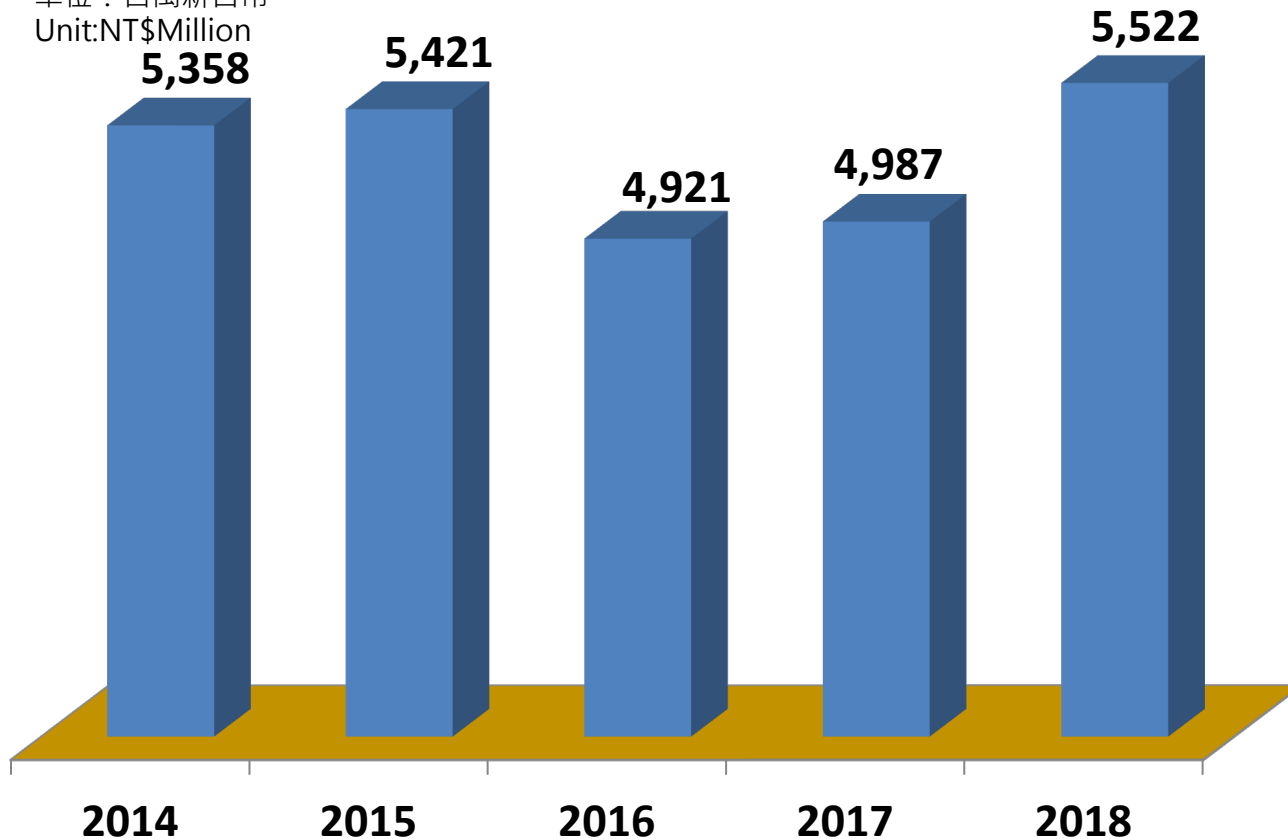
2019Q1-Q3銷售產品類別 2019Q1-Q3 Revenues by Application





營業收入 Revenues

單位：百萬新台幣
Unit: NT\$ Million

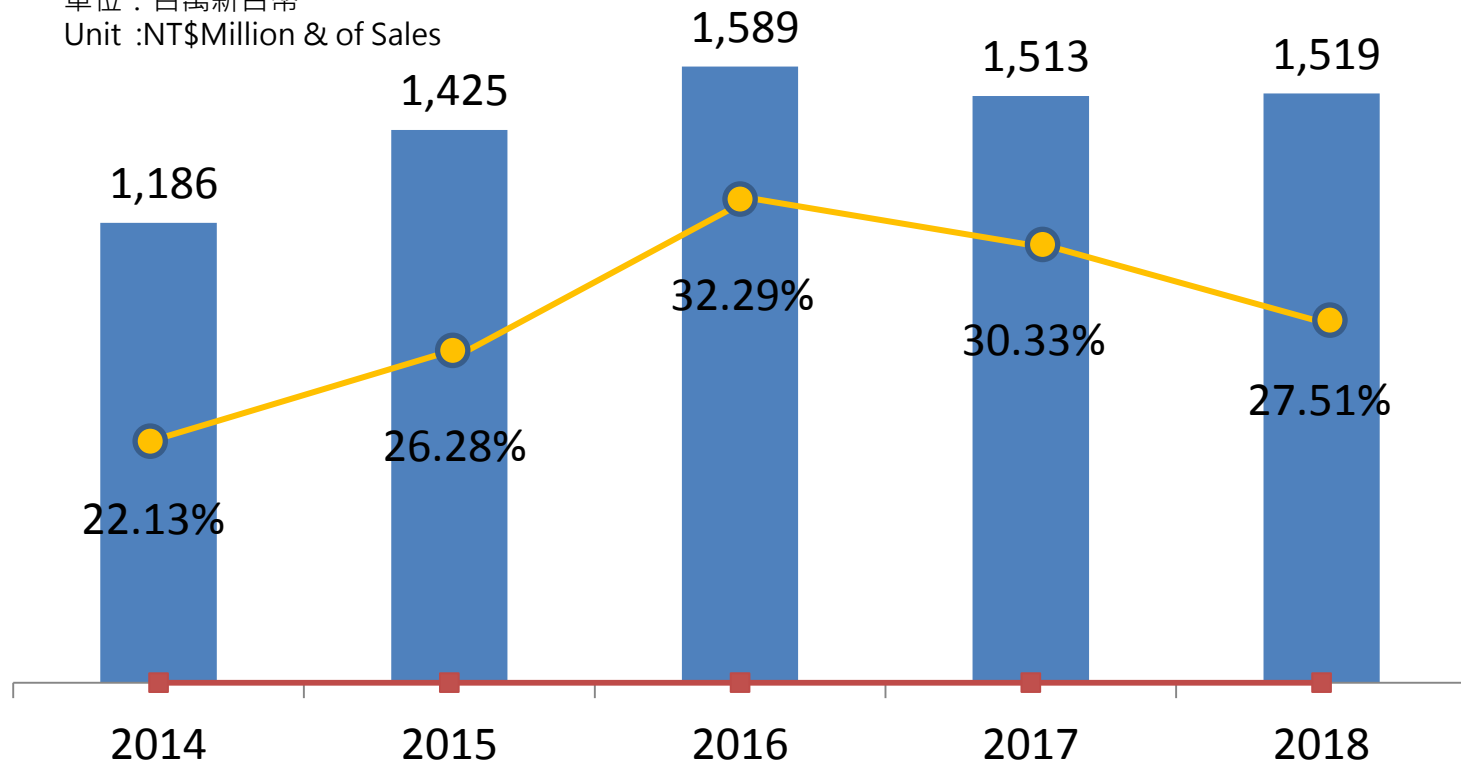




營業毛利 Gross Profit

單位：百萬新台幣

Unit :NT\$ Million & of Sales

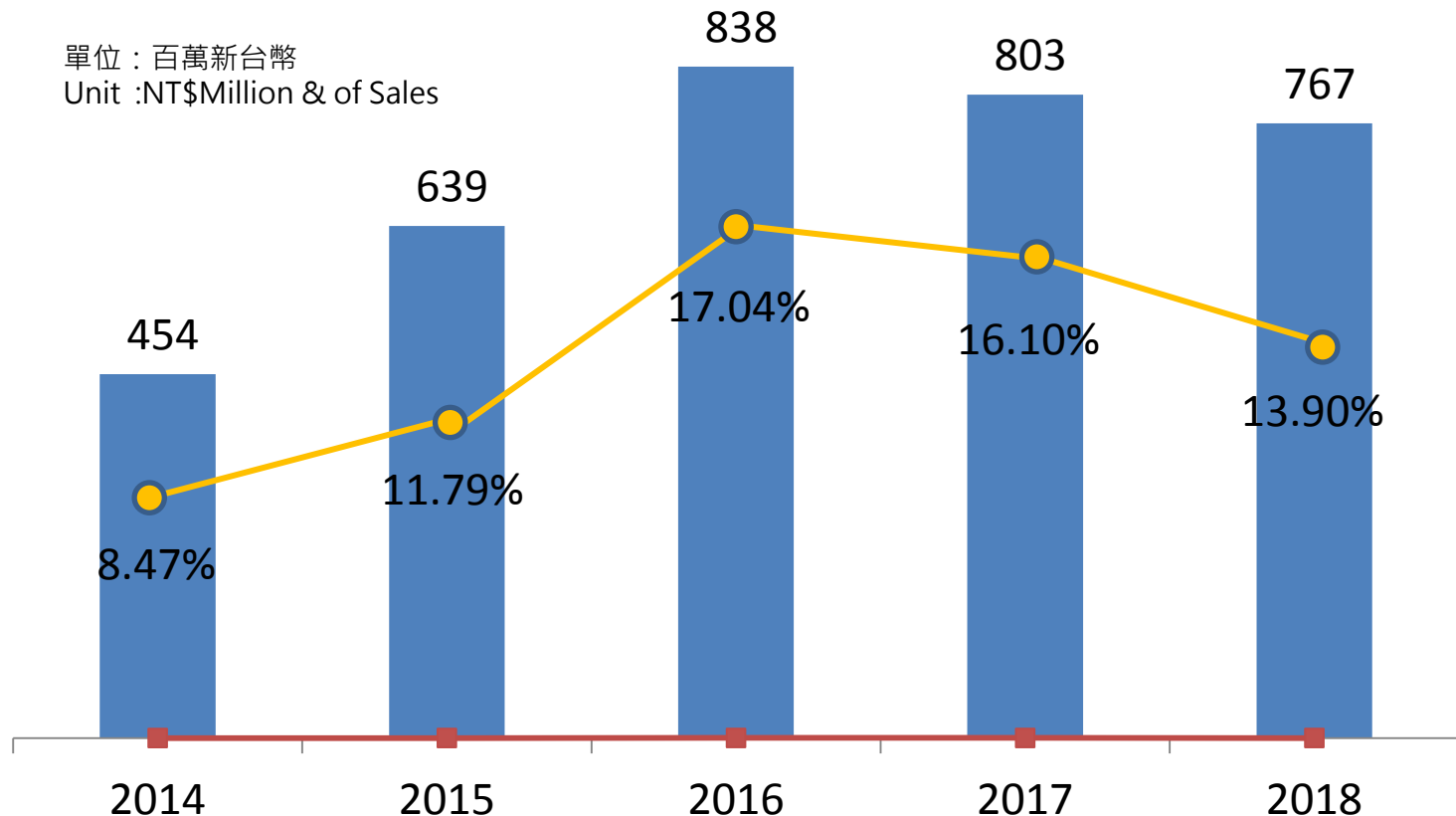




營業利益 Net Operating Income

單位：百萬新台幣

Unit :NT\$ Million & of Sales

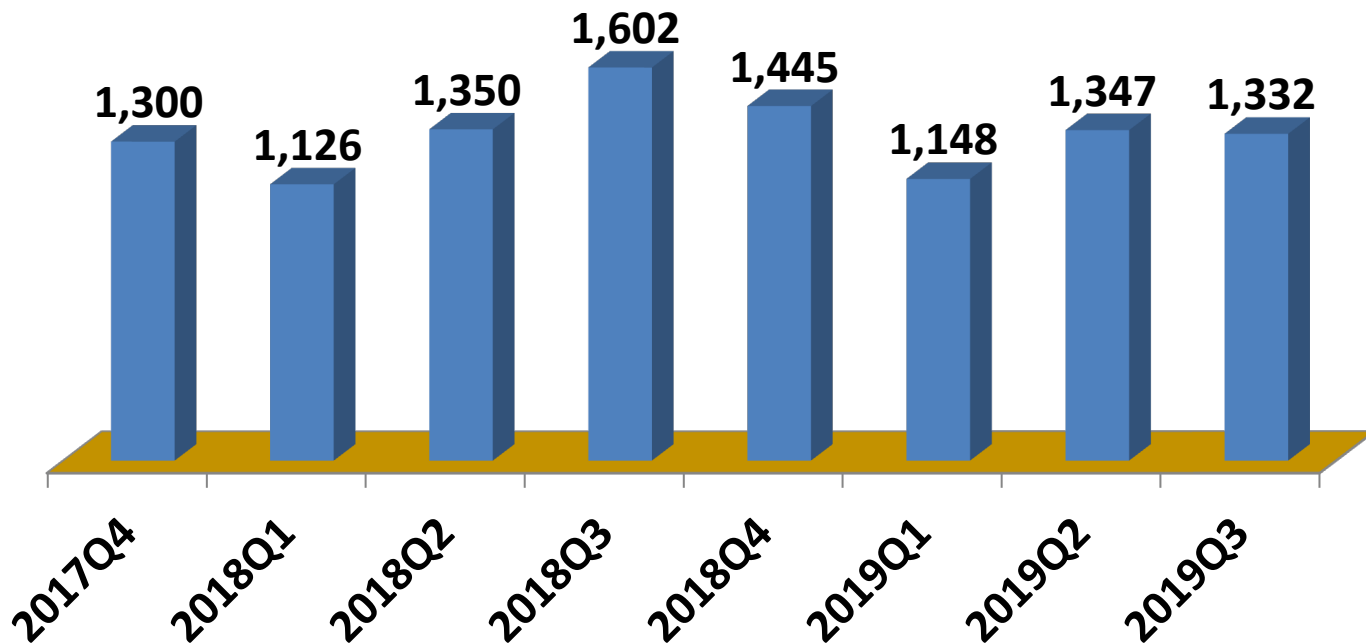




季度營業收入 Quarterly Revenue

單位：百萬新台幣

Unit :NT\$ Million

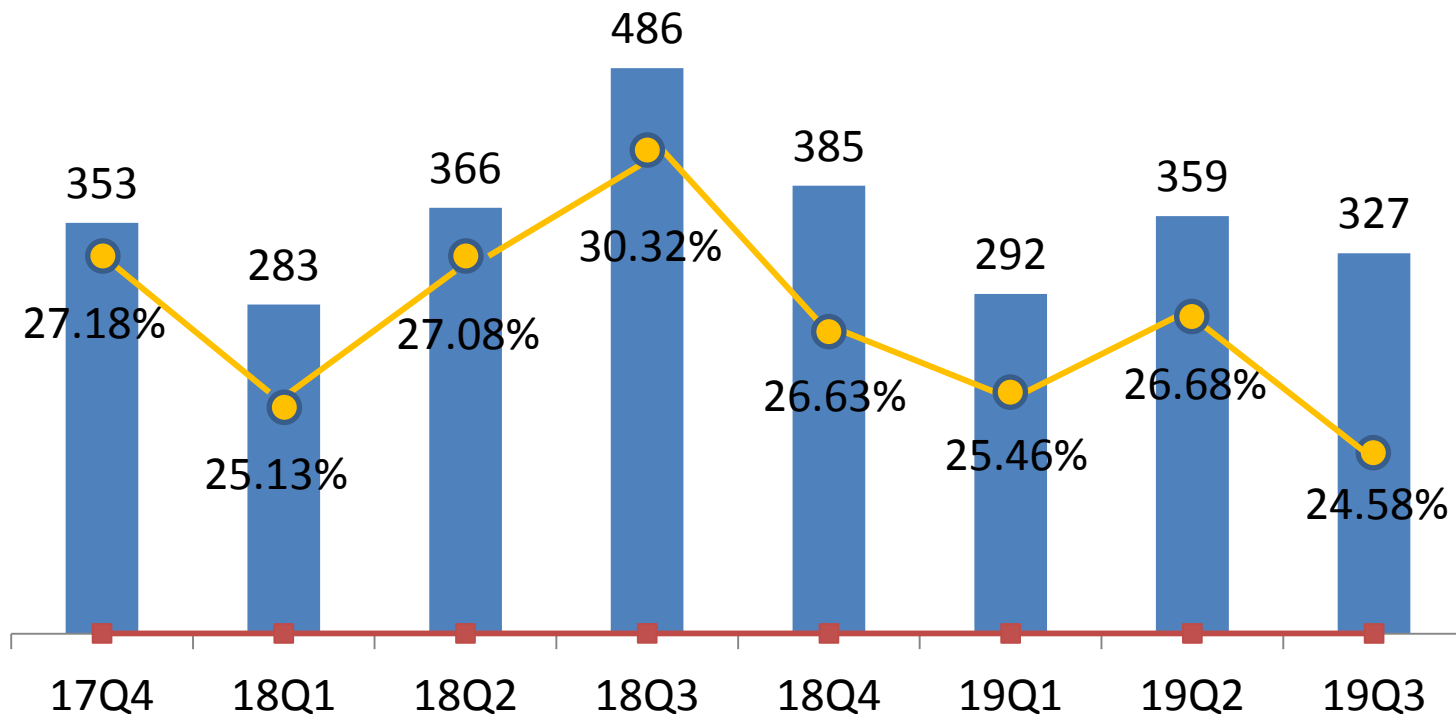




季度營業毛利 Quarterly Gross Profit

單位：百萬新台幣

Unit :NT\$ Million & of Sales

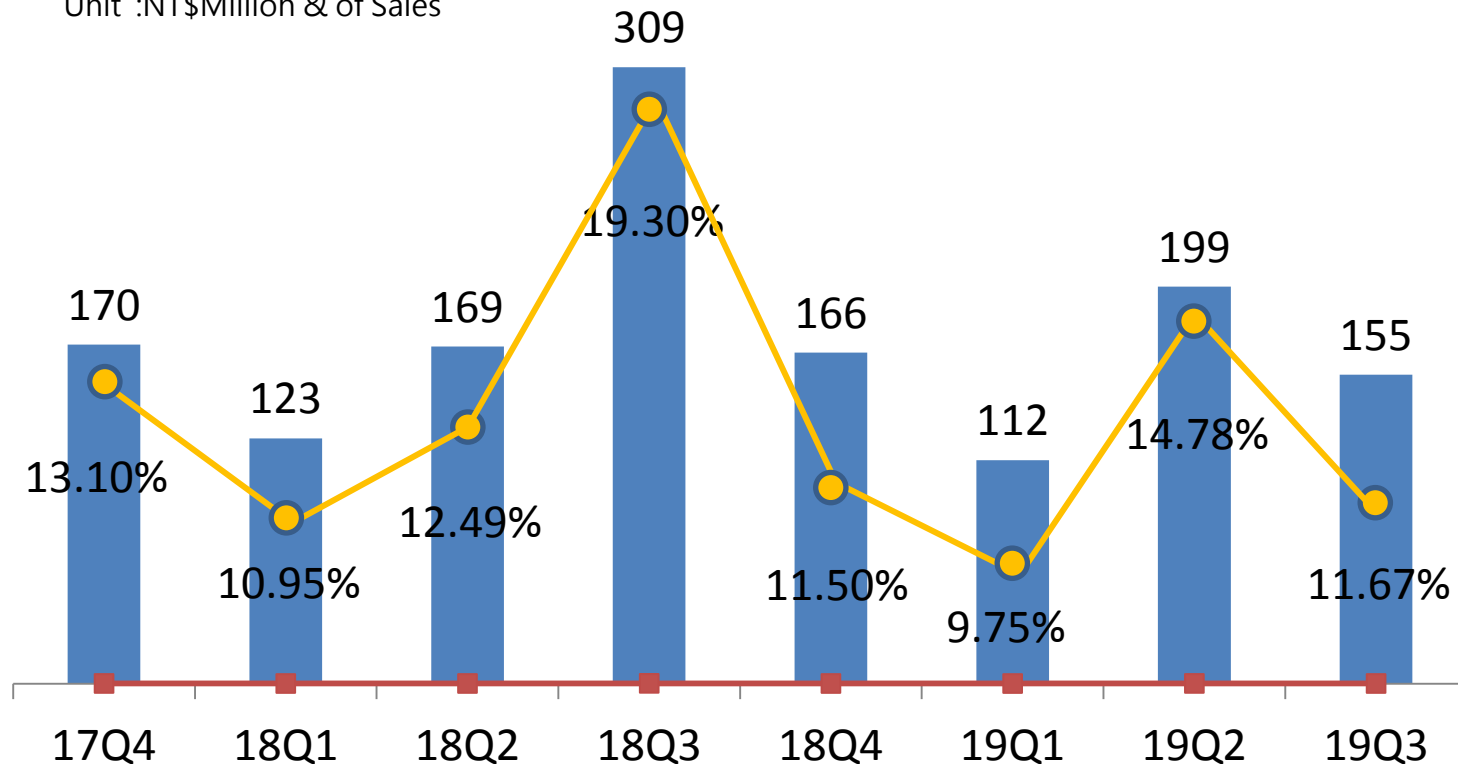




季度營業利益 Quarterly Net Operating Income

單位：百萬新台幣

Unit :NT\$ Million & of Sales





股利政策 Dividend policy

NT\$	每股盈餘	現金股息	股票股利	配息率	殖利率
2018年	5.99	3.50	-	58.43%	6.41%
2017年	4.46	3.20	-	71.75%	6.15%
2016年	5.94	4.00	-	67.34%	7.46%
2015年	6.32	4.00	-	63.29%	7.22%
2014年	4.03	2.60	-	64.52%	6.42%
2013年	4.25	3.00	-	70.59%	5.38%
2012年	4.45	3.20	-	71.91%	6.10%
2011年	4.07	3.00	-	73.71%	7.18%
2010年	5.60	3.80	0.20	67.86%	8.29%
2009年	5.08	3.50	0.20	68.90%	5.57%



Thank You